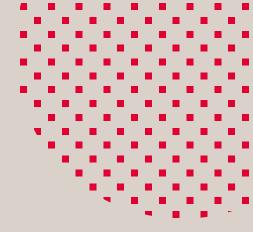
2022-2023

ANNUAL REPORT



# Unlocking Futures, ONE CAREER AT A TIME



# ANNUAL REPORT

2022-2023

Highlights of services and outcomes

(July 1, 2022 - June 30, 2023)



The Cahill Career Development Center **engages**, **educates**, and **empowers** students to develop career competencies through equitable access to career exploration, experiential learning, internships, and individualized services supported by employer relationships and campus partnerships.

# TABLE OF CONTENTS

Introduction	2
Career Center Engagement	3
Pathways	15
Co-operative Education	19
First Destination Survey	23

## INTRODUCTION

At Ramapo College of New Jersey, every student holds the potential to shape their future and make a meaningful impact in the world. Over the past year, the Cahill Career Development Center's mission has been clear: to empower students with the tools, resources, and guidance they need to turn their academic achievements into fulfilling careers.

#### **Our Commitment to Success**

This year, we've worked tirelessly to enhance our services, adapt to the ever-changing job market, and forge new partnerships with industry leaders. From personalized career counseling to innovative workshops, internships, and networking opportunities, our team has ensured that every student is equipped to navigate their unique career path.

#### **Transforming Dreams into Reality**

We proudly present our Annual Report, showcasing the milestones we've reached and the lives we've impacted. Inside, you'll find inspiring success stories and data-driven insights. Each achievement represents not just a statistic but a student's journey from the classroom to the boardroom, from ambition to accomplishment.

#### **Looking Ahead**

Reflecting on this past year, we remain committed to our vision of providing unparalleled student support. We are excited about the future and the new possibilities that lie ahead. Together, we will continue to unlock doors, build connections, and create opportunities that shape the leaders of tomorrow. Welcome to the next chapter of Ramapo's Cahill Career Development Center — where the journey to a successful future begins.



# CAREER CENTER ENGAGEMENT

## RETURN TO IN-PERSON EVENTS



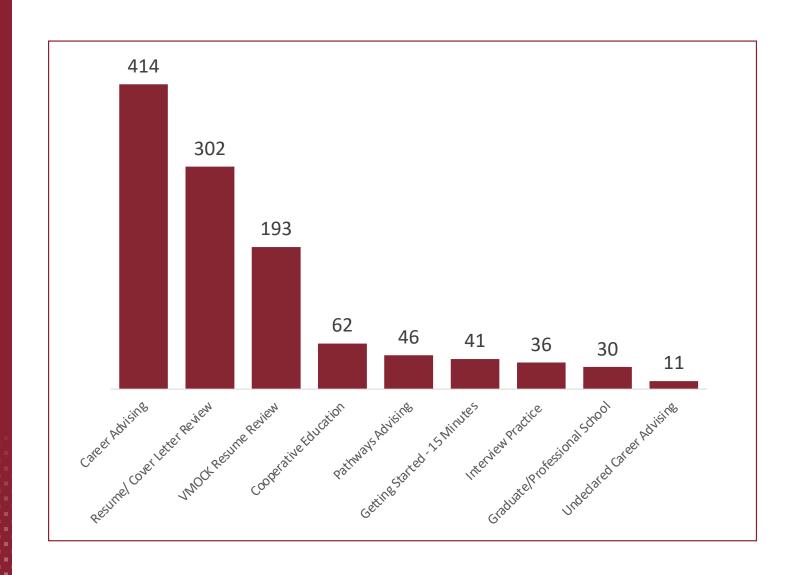
## CAREER CENTER ENGAGEMENT

3209 Unique Students Interacted with the Career Center

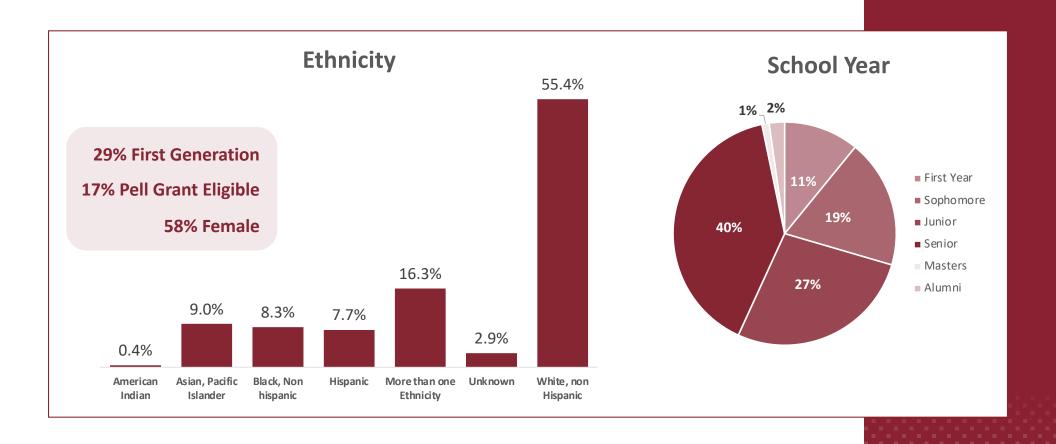
	Pathways Courses (*97% Pass Rate)	Employer Events	Class/Club Presentations	Appointments	Cooperative Education
Count	75	65	13	1135	173
Enrollment	3714*	N/A	N/A	N/A	NA
Unique Students	2511*	836	135	728	158
Average Events/Student	1.5	1.4	1.0	1.6	1.1

#### APPOINTMENTS

728 Unique Students / 1132 Appointments



## APPOINTMENT DEMOGRAPHICS



## **EMPLOYER EVENTS**

836 Unique Students Interacted with Employers

	Career Fairs	Networking Events	Employer Virtual Events	
Count	5	23	36	
Unique Students	672	291	37	
Average Events/Student	1.1	1.3	1.2	

### **EMPLOYER EVENTS**

#### **Information Sessions**

- NJ TRANSIT Summer 2023 General Internship
- KPMG Mentoring Program
- Bristol Myers Squibb: Internship, Co-Op and Career
- Internship/Co-Op Navigation 101 with Angela Maceda - Director of Internships
- Arcadis
- Crestron Electronics
- Seelaus Asset Management Analyst Program
- INROADS
- Get Started with Mahwah EMS

#### Speaker/Panel

- Career Conversations with Coyne PR Assistant
   Vice President Stacey Cooney
- Career Conversations with Artist Relations
   Professional Lauren Youngblood
- Data in the Music Industry by VP Keith Osani,
   Sony Music
- Bytes and Bites: Dinner and Data with Industry Professionals
- Presidential Speaker Series: Women Boldly Leading

#### **Networking**

- 2023 HGS Alumni Roundtable
- Roadrunner TableTalk:
   Environmental Connections
- Advancing Science Connections
- Roadrunner TableTalk: Careers in Human Resources - People Operations
- Career Conversations with Carolyn Zimatore of Harper Collins Publishers
- Working while LGBTQIA+
- Roadrunner TableTalk: Marketing Careers
- Black in the Workplace

#### **Career Fairs**

- Accounting Meet & Greet
- Graduate and Professional School Fair
- IT, CS, & DS Career Fair
- Spring Career & Internship Fair
- Nursing Career Fair

## RCNJ CAREER FAIRS

	Accounting Meet & Greet	Graduate & Professional School Fair	IT, CS & DS Career Fair	Career & Internship Fair	Nursing Career Fair	Total
Employers Registered	26	25	13	80	19	163
Students Checked In	63	117	91	402	90	763
Student-Recruiter Ratio	1.1	4.0	3.8	2.3	2.5	2.3

## **EMPLOYER RECRUITERS**

A Friendly Face -Autism Treatment Services

ACORD

Active International

AHRC New York City

Alpine Learning Group, Inc.

Aspen Insurance

Aspire NJ Youth

Atlantic Health System

Atlantic Tomorrow's Office

Azenta Life Sciences

**Balchem Corporation** 

Balfour Beatty (Construction)

**BDG-CPAs** 

Beacon Hill Staffing Group

Belleville Public Schools

Bergen New Bridge Medical Center

Bergen's Promise

BMW Group USA

Brooksource

**Buchbinder Tunick & Company LLP** 

California Department of Tax & Fee Admin.

CBI7

Christ Church USA

**Cintas Corporation** 

Citrin Cooperman

Columbia Bank

Community FoodBank of New Jersey

Control Point Associates, Inc. Land

Surveyors

Crestron Electronics

Cullari Carrico LLC

Dassault Falcon Jet

Davis EIS Enterprise

De'Longhi America, Inc.

EarthCam Inc

EDNI Counseling Services, LLC

**Englewood Hospital and Medical Center** 

**Enterprise Mobility** 

ESS

eTelligent Group LLC

Express Employment Professionals-Northern NI

Fresenius Medical Care North America

Gain Theory

**GO** Foundation

Grassi & Co

Hackensack Meridian Health

Hackensack Police

**HYTORC** 

Internal Revenue Service-Criminal Investigation

Jaguar Land Rover North America

Konica Minolta Business Solutions,

U.S.A., Inc.

KRS CPAs, LLC

LS Direct Marketing

Mahwah Emergency Medical Services,

Inc.

Marcum LLP

Marine Officer Programs,

New Brunswick, NJ

Marquis Health Consulting Services

Morgan Stanley Wealth Management

MSPC, Certified Public Accountants and Advisors, P.C.

NBC Universal

New Horizons in Autism, Inc.

New Jersey Department of Transportation

New Jersey Performing Arts Center

**New York Boulders** 

NY State Department of Corrections and Community Supervision

New York-New Jersey Trail Conference

Nisivoccia LLP

NJ Department of Corrections

NJ Economic Development Authority

NJ Sharing Network

NJ TRANSIT

**NJCPA** 

MLN

North Jersey Medical Recruiting

U.S. Army

NYU Langone Health

Omega Environmental Services

PIM Brands

PKF O'Connor Davies, LLP

Planning Alliance

Ramapo Country Day Camp Reckitt

REED Autism Services, Inc.

RWJBarnabas Health

Saint Dominic's Family Services

Saint Peter's Healthcare System

Sax LLP

SciTec, Inc.

ScribeAmerica

Selective Insurance Company of

America

**Sharp Electronics** 

SHI International Corp

SMC Corporation of America

Smolin Lupin & Co., LLC

Sobel & Co., LLC CPA's

Sordoni Construction Co

Summit Health

Sun Pharmaceuticals

The Bridge, Inc.

The Center for Discovery

The Sherwin-Williams Company

Traphagen CPAs & Wealth Advisors

TRI-K Industries

United States Secret Service

University Hospital

Untracht Early LLC

UPS (United Parcel Service)

UWorld

Valley Health System

Visions Federal Credit Union

Volvo Car USA

Wellpath

WilkinGuttenplan

Wiss & Company

Withum

WMCHealth Network

**WURTH USA** 

YAI - Seeing Beyond Disability

## **EMPLOYER INDUSTRIES**

- Accounting
- Advertising, PR & Marketing
- Aerospace
- Automotive
- Biotech & Life Sciences
- Civil Engineering
- Commercial Banking & Credit Construction
- CPG Consumer Packaged Goods Defense
- Electronic & Computer Hardware
- Environmental Services
- Financial Services
- Food & Beverage
- Government Local, State & Federal
- Healthcare
- Higher Education
- Human Resources
- Information Technology
- Insurance

- Internet & Software
- Investment / Portfolio Management
- K-12 Education
- Legal & Law Enforcement Manufacturing
- Movies, TV, Music
- Non-Profit Other
- Other Education
- Other Industries
- Pharmaceuticals
- Religious Work
- Retail Stores
- Sales & Marketing
- Scientific and Technical Consulting
- Social Assistance
- Sports & Leisure
- Staffing & Recruiting
- Summer Camps/Outdoor Recreation
- Transportation & Logistics

## **Handshake**

Connecting Students and Employers for Internships and Jobs

22,698

Global Employers

10,298

Tri-State Employers

73,411

**Job Postings** 

21,024

Internships Postings

1,382
Active Accounts

**11,817** 

**Submitted Applications** 

Top Industries	Employers		
Healthcare	1886		
Non-Profit Other	1696		
K-12 Education	1413		
Internet & Software	1286		
Other Industries	982		
Advertising & Marketing	864		

## CAREER CENTER TESTIMONIALS

"I believe the career center has been immensely helpful for me in helping to set up my resume, find jobs and internships, and overall prepare me for the future."

- W. L., Visual Arts

"The Career Center is the best place on campus for student to find assistance in every topic! The staff and peers are amazing at what they do and I know I will miss them all dearly once I graduate. Thank you for everything, it all means the world to me!"

- M.R., Social Science

"The career center helped me write my resume and was excellent and professional in every aspect of building an outstanding resume."

- L.T., Biology

"They were extremely helpful in giving me advice on where to apply and how to make my resume more effective."

- M. P., Information Technology Management

"The career center was helpful for on campus jobs, the career fair was helpful to gain interview experience."

- S. C., Marketing

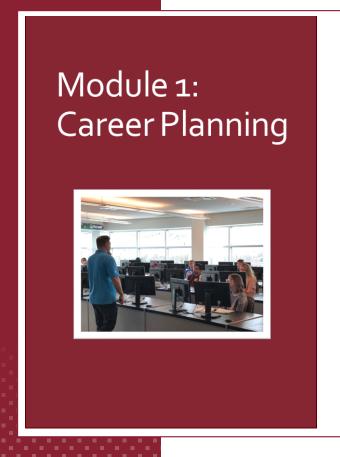


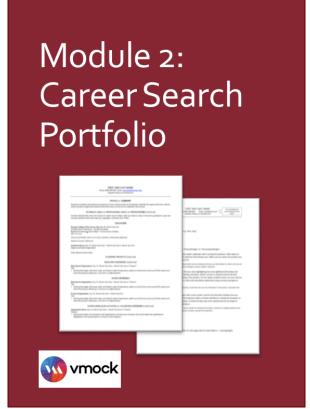
# PATHWAYS

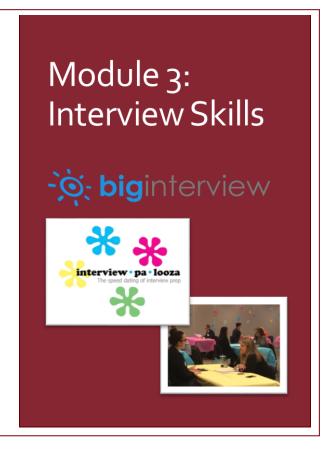
Career Development Curriculum

#### **PATHWAYS**

Prepares students for internships, graduate/professional school, and other experiential activities essential to post-graduation success







## **PATHWAYS**

**75** 

**Courses Annually** 

**51** 

Average course enrollment

2,511

**Unique Students** 

41%

Traditional
Students meeting
requirement within
4 semesters

## PATHWAYS TESTIMONIALS

"It is an amazing program that prepared me for when it was time to look for a job."

- A. V., Accounting

"I enjoyed the Pathways program because it provided me with the proper resources to create the best resume."

- S. R., Psychology

"The Pathways program gave me the tools to grant me success."

- N. R., Finance

"The Pathways program was a great asset that helped me focus on my educational goals and writing an excellent resume."

- L. T., Social Work

"Pathways provided me with interview advice and experience which I had not received prior. This knowledge and experience aided me in grad school interviews."

- J. K., Chemistry

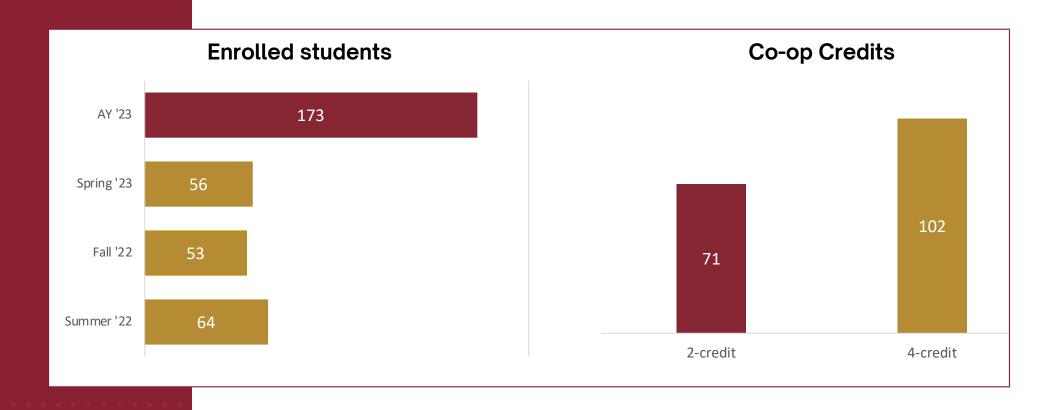


# CO-OPERATIVE EDUCATION

Internships for Academic Credit

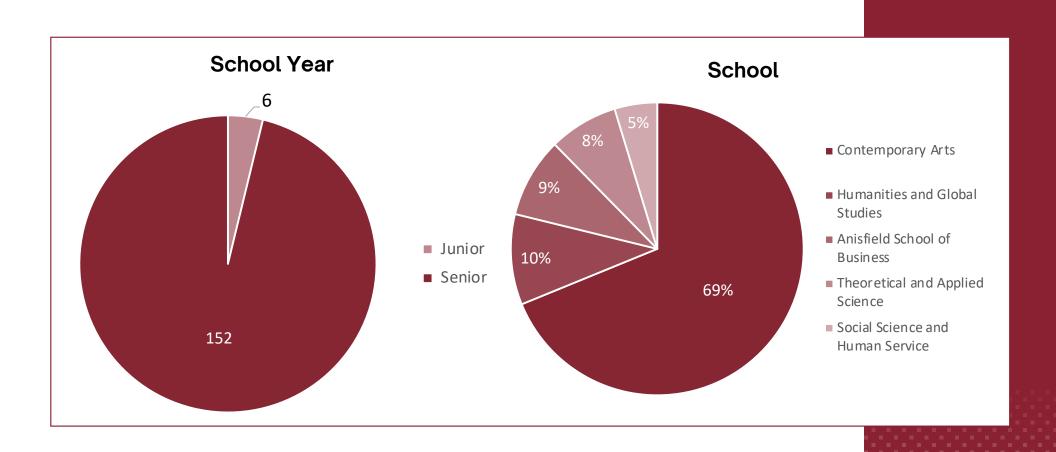
## **CO-OPERATIVE EDUCATION**

158 Unique Students / 173 Internships



## **CO-OPERATIVE EDUCATION**

158 Unique Students / 173 Internships





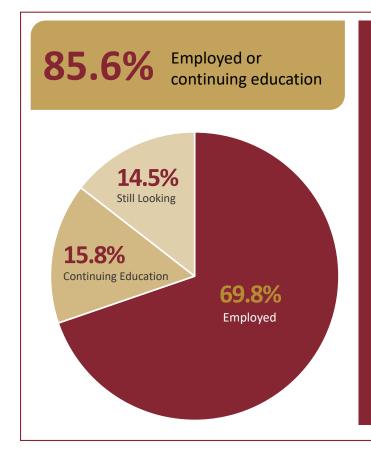


### FIRST DESTINATION SURVEY

- National survey developed and managed by the National Association of Colleges and Employers
- Measures data on students' post post-graduation outcomes within six months of August 2022, January 2023, and June 2023 graduation
- Outcomes represent only the first destination for graduates and does not necessarily reflect current occupation or activity
- Data collection methods include: self self-reported student responses to the survey administered through Handshake, Cahill Career Development Center review of students' LinkedIn profiles, oradministrative entries of information that students reported to the Cahill Career Development Center outside of the survey and prior to survey close.

## RAMAPO COLLEGE OF NEW JERSEY

63% responded to the First Destination Survey



#### **Employers**

**ADP** 

Atlantic Health System

Cisco Systems

Deloitte

Hackensack Meridian Health

JPMorgan Chase & Co

Movado Group, Inc

**NBC Universal** 

NJ DEP

NJ Department of Education

**Prudential Financial** 

**Sharp Electronics** 

**SHI International Corp** 

**UPS (United Parcel Service)** 

Valley Health System

Withum

#### **Overall Median Salary**

\$54,540

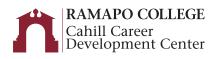
#### **Overall Median Salary by School**

Anisfield School of Business	\$56,150
Contemporary Arts	\$39,000
Humanities and Global Studies	\$36,400
Social Science and Human Services	\$47,920
Theoretical and Applied Science	\$83,200

#### **Graduate Schools**

Columbia University
Drexel University
Ramapo College of New Jersey
Montclair State University
Rutgers University
Villanova University





505 Ramapo Valley Road Mahwah, NJ 07430

#### careercenter@ramapo.edu

Main Office (C209): 201.684.7444 | ASB Office (ASB 513): 201.684.7675

#### Office Hours:

Monday to Friday, 8:30 a.m. – 4:30 p.m.

#### **Summer Office Hours:**

Monday to Thursday, 8 a.m. -5:15 p.m.